

Message Text

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PAGE 01 BELGRA 02439 241426Z
ACTION EUR-12

INFO OCT-01 ISO-00 EB-08 CIAE-00 INR-10 LAB-04 NSAE-00
PA-02 SIL-01 INRE-00 /038 W
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O P 241211Z MAR 78
FM AMEMBASSY BELGRADE
TO USIA WASHDC IMMEDIATE
INFO SECSTATE WASHDC PRIORITY 6002
USDOC WASHDC PRIORITY
AMCONSUL MILAN

UNCLAS BELGRADE 2439

MILAN FOR U.S. TRADE CENTER

E.O. 11652: N/A
TAGS: BEXP, YO
SUBJECT: DECISION REACHED ON 1978 ZAGREB FALL FAIR PAVILION

REF: A) ZAGREB 230 (USIAC) (NOTEL, B) USIA 7076 (NOTAL)

1. EMBASSY REACHED ORAL AGREEMENT ON ALL POINTS WITH YUGOSLAV FIRM PROGRES MARCH 24 REGARDING USE OF 900 SQUARE METERS OF SPACE LEASED BY PROGRES IN OLD U.S. PAVILION (NO. 13). IN EXCHANGE, EMBASSY/CONGEN WILL SECURE FOR PROGRES EQUAL AMOUNT OF SPACE IN PAVILION 32. NINE HUNDRED SQUARE METERS IN PAVILION 13 WILL CONSIST OF 800 SQUARE METERS OF OPEN DISPLAY SPACE PLUS 100 SQUARE METERS OF BOOTH/OFFICE SPACE WHICH WILL BE USED FOR VTR'S. RE BOOTH/OFFICE SPACE, PREGRES HAS INFORMED US THAT ALTHOUGH WE ONLY PAYING FOR 100 SQUARE METERS WE CAN, IF REQUIRED, USE VIRTUALLY ALL OF THIS SPACE ON BOTH FLOORS WITHOUT ADDITIONAL CHARGE.

2. EMBASSY PLANS TO PRESENT PROGRES WITH PROTOCOL DETAILING IN WRITING TERMS OF SPACE SWITCH ARRANGEMENT EARLY NEXT WEEK. IF PROTOCOL IS INITIALED BY PROGRES, WHICH IS EXPECTED, THEN
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CONGEN ZAGREB WILL IMMEDIATELY PROCEED WITH SECURING 900 SQUARE METERS SPACE IN PAVILION 32.

3. IN VIEW OF ABOVE DEVELOPMENTS, WASHINGTON AGENCIES HANDLING DESIGN/LAYOUT ASPECTS OF U.S. EXHIBITION SHOULD OPERATE ON ASSUMPTION U.S. IS SECURING PAVILION 13. WE WILL ADVISE AS SOON AS PROTOCOL SIGNED.

4. WE ARE FORWARDING VIA AIR POUCH MARKED DIAGRAM OF PAVILION
13 INDICATING APPROXIMATE DEIVISION OF SPACE BETWEEN PROGRES
AND U.S.
EAGLEBURGER

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